

A New Paradigm for Managing Pole Disposal Costs

By some estimates, the cost of disposing of a used utility pole is now nearly 60% of the cost of a new pole. As costs grow, innovative ways to help utilities manage their disposal costs are much needed. That's where we can help.

Our industry-first Total Lifecycle Pricing Program allows utilities to capitalize their disposal costs as part of their new pole purchases resulting in a far more favorable economic outcome.

The seamless integration of our new pole and recovery services businesses provide customers with a single vendor to manage their pole needs, from initial delivery of new poles to final disposal.

Key Features

Accounting Benefits - The integration of pole disposal costs as part of the new pole purchase process allows utilities to recognize associated depreciation and capital cost benefits, rather than manage those costs as part of their annual O&M budget.

Reduced Overall Cost of Pole Ownership - By combining new pole and disposal logistics, KUIP is frequently able to substantially lower the overall lifecycle cost of pole ownership.

Turnkey Service - The integration of new pole purchases with disposal recovery services means customers require only one vendor to manage their entire pole lifecycle needs.

