



Utility &  
Industrial Products

# Products & Services Designed For The Life of a Pole



services



## Sustainable Management of Forest Lands

Proper management of the pole product lifecycle begins with implementing tree growing standards that reflect the latest and most advanced forestry expertise available. As members of multiple organizations involved in the proper stewardship of forest resources, KUIP foresters are committed to helping landowners maximize the value of their investment while maintaining sound, ecologically focused growing principles. Our Seedling Per Pole Program ensures replanting of new trees occurs whenever old ones are harvested.



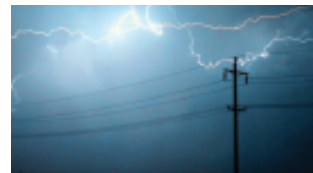
## RFID-Based Inventory and Inspection

KUIP's subsidiary, Sustainable Management Systems LLC is the utility industry's leading provider of closed loop, RFID-based technology solutions for automating lifecycle asset tracking. Through the combined efforts of our YARDtrack and PIMS applications, utilities can track inventory and inspect high value assets like poles and transformers from initial receipt to final disposal.



## Manufacturing Plants Nationwide

Maximizing pole quality and availability requires both a technically advanced manufacturing network and the expertise that comes with employees who have decades of experience. With manufacturing operations in eight states and reload yards nationwide, KUIP offers a broad range of products in a variety of wood species and treatment types. The strategic location of our plants ensures easy access to raw materials, quick shipment by truck or rail, and the ability to monitor and optimize production across multiple facilities to meet our customer's inventory needs.



## 24-Hour Storm Response

When storms impact utility operations, KUIP is ready with the most advanced response effort in the industry. Our supply chain experts monitor potential storm events well in advance, redeploying inventory and logistics as needed to meet customer needs. If storm activity threatens one of our own facilities, the breadth of our manufacturing footprint ensures we have the ability as needed to absorb production needs at another plant, while our dedicated storm line (1-855-801-POLE) provides utilities access to the latest production and delivery information. From hurricanes in the Gulf Coast to snowstorms in the East, our 24/7 approach to storm response provides peace of mind to utilities, allowing them to focus energies on the important task of infrastructure recovery.



## Multiple Preservative Systems

Through the combined efforts of our affiliates, Koppers Performance Chemicals Inc. and Koppers Inc., KUIP offers the industry's only fully integrated vertical system for producing CCA, CCA/Climbing Additive and Creosote pole preservatives. We offer a full range of high performance oil and water based treated products including CCA, Penta and Creosote.



## Pole Disposal

Our pole disposal business provides utilities the final link in managing the pole lifecycle. We provide environmentally friendly, turnkey solutions for wood waste disposal that includes not only poles, but other forms of wood waste including reels and pallets. We identify the best disposal solution for utilities based on the realities of cost, commitment to sustainability, legal compliance and any logistical restrictions or opportunities available.

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